2020-2021 Annual Report

COUNTY AREA DEVELOPMENT









ECONOMIC INDICATORS

ABOUT KCAD



COMMUNITY VISON PLANNING

COMMUNITY VISION PLANNING

Housing Development -

First Impressions - Curb Appeal

INCENTIVE TOOLKIT

NOTABLE PROJECTS





ACTIVITIES & PROGRAMS



KEITH COUNTY AREA DEVELOPMENT

Your Partner in Progress

COMMUNITY CLIMATE

- State-of-the-art technology
 - infrastructure
- Diverse economy grounded in:
 - o agriculture,
 - tourism,
 - transportation corridor services, and
 - healthcare
- Quality education
- Progressive community culture
- Economic Development Certified
 Community



Banner Health - Ogallala Community Hospital



Historic Front Street - Ogallala



Prairie View Elementary & Middle School

KEITH COUNTY AREA DEVELOPMENT Your Partner in Progress

KEITH COUNTY, NEBRASKA —

you truly can go anywhere from here.

LOCATION, LOCATION, LOCATION

Keith County has one of the best locations in Nebraska, right on Interstate 80, just minutes from the Interstate 76 junction and with major crossroads Highways 61, 26, and 30.

COMMUNITY CLIMATE

With an abundance of local resources including state-of-the-art technology infrastructure, second-to-none healthcare, quality education, and a progressive community culture, you are sure to see success in Keith County, NE.

SITES AVAILABLE

We have the place for your plans: shovel-ready lots at a 67-acre mixed-use business park, sites up to 175 acres near the I-80 interchange, and aggressive incentives.

For information contact: lisa.kraus@kcad.org www.kcad.org



KEITH COUNTY AREA DEVELOPMENT Funding Partners







KEITH COUNTY NEBRASKA

KEITH COUNTY AREA DEVELOPMENT Grant and Contract Funding







KCAD INVESTORS

KCAD Investors choose to invest in the future of Keith County by supporting the behind-the-scene efforts of KCAD that are necessary to create a positive economic impact.





FRAMEWORK **MEMBERS**

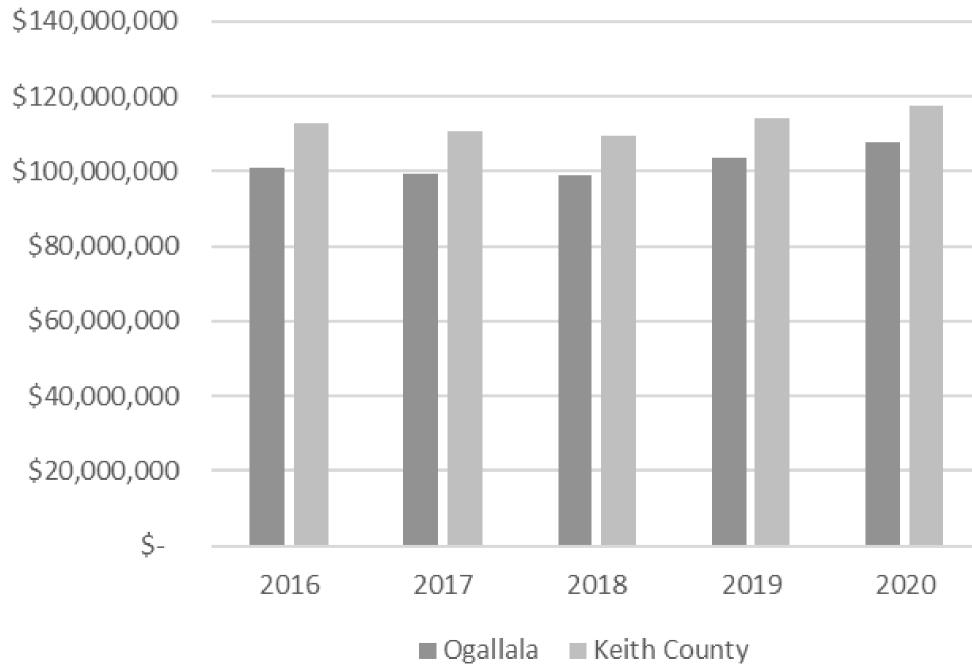
Michael & Pam Abbott Andersen Sign Company Doug & Marie Davis Buenz Gifts Fuller & Associates Realty Tim & Deb Holzfaster Keith County News Kelley Bean Company McQuillan & Wendell, PC, LLO Nebraska PrintWorks O'Donnell & Holmstedt, PC, LLO Office Service. Inc. Ogallala Eyecare PAKS Developmental Service Western Nebraska Bank

KCAD Mission Statement

To lead activities and partner with community members to broaden and strengthen employment and commerce in Keith County. We provide forums for strategic planning, creative thinking, and collaboration. We recruit community stakeholders that have a passion for Keith County and want to assist in its progress. We strive to make our communities more attractive by promoting our strengths and confronting areas of needed improvement.

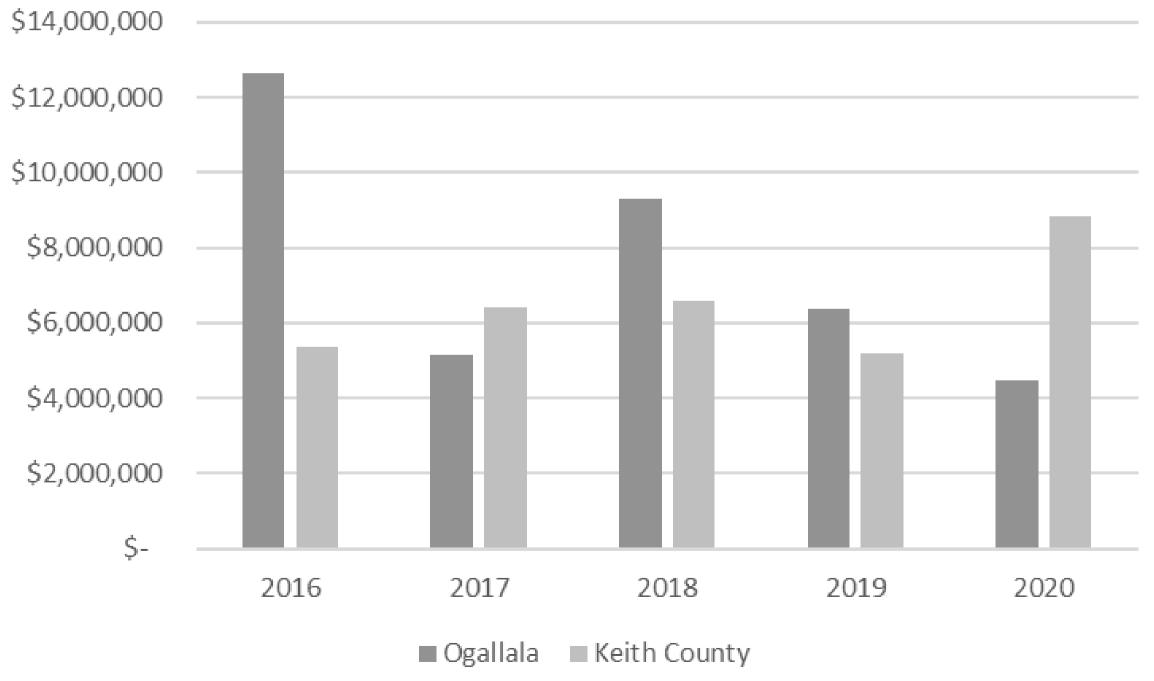


Ogallala / Keith County Net Taxable Sales 2016-2020



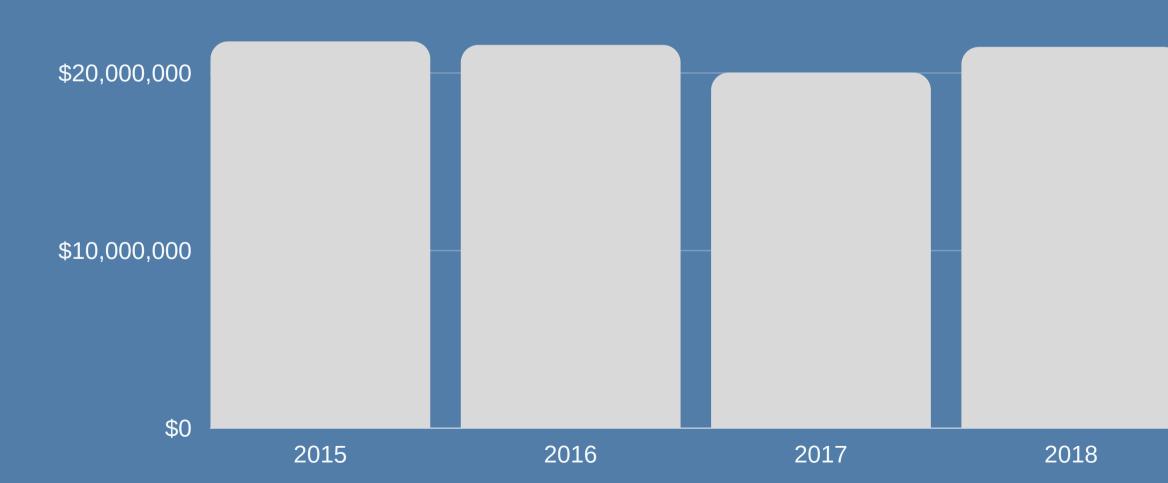


Ogallala / Keith County Building Permits 2016-2020



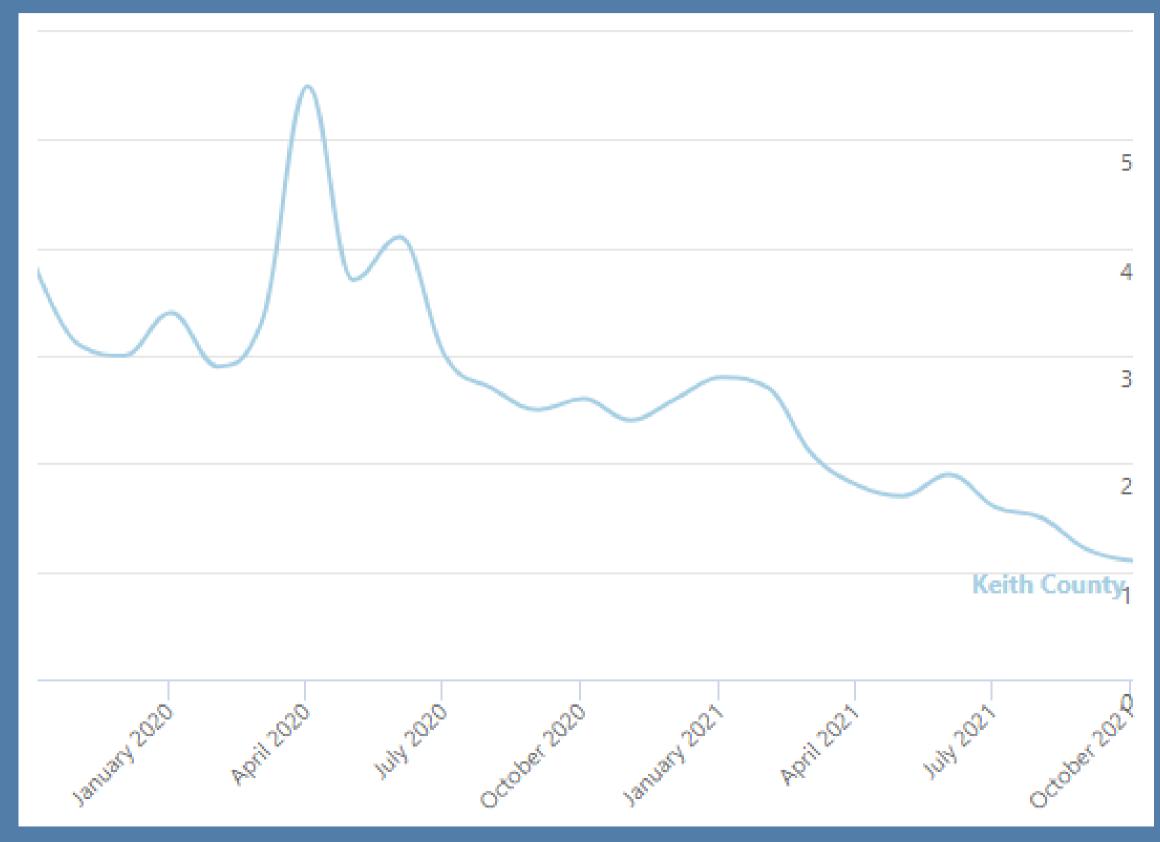
Keith County Vehicle Sales 2015-2019

\$30,000,000





Keith Co. Unemployment



Current Unemployment

1.1%

(Keith Co., October 2021)

KEITH COUNTY AREA DEVELOPMENT

Your Partner in Progress

RETURN ON INVESTMENT

CITY OF OGALLALA: \$16.76

KEITH COUNTY: \$32.03

ECONOMIC DEVELOPMENT ENGAGEMENTS 2020-2021

KCAD assisted with approximately 140 development opportunities.

applications for housing, etc.

21

housing inquiries logged

25

New business development or expansion projects are ongoing

16

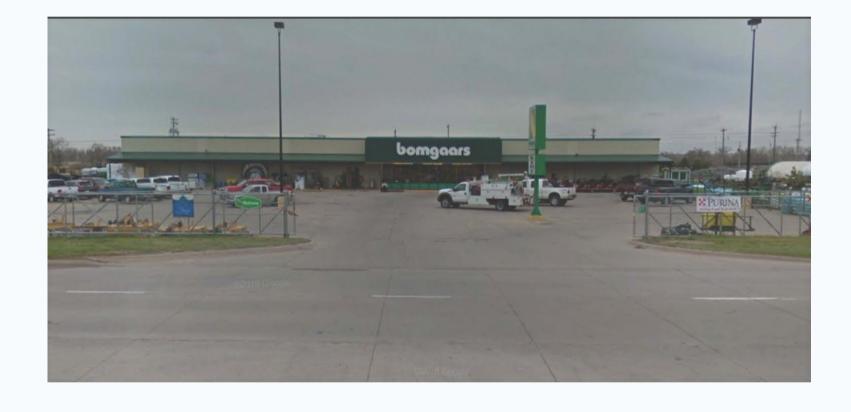
New businesses launched or expanded

KCAD-assisted grant KCAD-facilitated TIF Applications for the Ogallala CRA

KEITH COUNTY AREA DEVELOPMENT 2020-2021 Notable Projects



Located in the former Bomgaars retail store, VK Design leveraged \$300,000 in local LB840 funds to apply for \$150,000 in Nebraska Dept. of Economic Development Site and Building Development Funds. The building is under renovation and they hope to begin manufacturing at this facility in early 2022.



KEITH COUNTY AREA DEVELOPMENT 2020-2021 Notable Projects

SECOND CHAPTER BREWING

Currently under renovation in the former Goodall City Library, This new craft brewery is anticipated to open in 2022.

CANTERBURY PARK

Proposed development of a \$100M horserace track, casino, restaurant and hotel.

BUSINESS DEVELOPMENT ASSISTANCE KCAD received <u>37</u> inquires related to **NEW business development projects (2020-2021).**







MID PLAINS COMMUNITY COLLEGE Ogallala Community Campus



Project Partner:

- EXCEL Tours
- Workforce Development
- Job Fairs
- Youth Entrepreneurship

• Progressive Business Group Workshops Business Resiliency Courses • KC Launch Entrepreneurship Program

PROGRESSIVE **BUSINESS GROUP**

Strong Leaders = Strong Businesses

Richard "Rick" Dupin's professional experiences have led him to believe that learning and growth occurs when collaborative communications are embraced. He views leadership as a lifestyle, not a title.

Join us for a series of discussions on leadership held on Friday mornings this fall at MPCC in Ogallala.

Servant Leadership

September 17 9:00-10:30 a.m.

Where did servant leadership come from? What are 10 principals and how can they help YOU in your business?

51 Percent

October 15 9:00-10:30 a.m. While skills are important in some roles, the right attitude

is always important for teamwork and customer service.

Connect the Dots

November 19 9:00-10:30 a.m.

Successful relationships are based on our ability to collect and connect the dots. Those connections can lead to better understanding.

Â

Free Sessions! Coffee and Refreshments Provided Mid Plains Community College 512 East B St. South, Ogallala

Please register! (308) 284-6623 lisa.kraus@kcad.org I imited seating (308) 284-9830 piercem@mpcc.edu

Funding provided to KCAD from West Central Nebraska Development District CARES Act: Pandemic Preparedness and Business Resiliency grant.

Local business leaders and residents can learn new skills and network with each other through the Progressive Business Group workshop series in Fall 2021 focused on leadership skills.





Vice President of Operations American ShiZuki (ASC) Ogallala

PROGRESSIVE BUSINESS GROUP

Supporting Local Businesses



EXCEL & JR. EXCEL Building our Local Workforce

Coming again in Spring 2022 in partnership with our local schools junior and senior high schools and Mid Plains Community College..













REVOLVING LOAN FUND Supporting Local Businesses A total of six loans have provided local businesses nearly \$150,000 towards Gap Financing, Business Expansion, Renovations, and Start-Up Costs since 2017. One loan was successfully repaid in full in 2020. Five remain in good standing.

LB840 Local Option Municipal Economic Development Act

Ogallala is now authorized to collect and appropriate local tax dollars for economic development purposes. Funding collected since program inception has been used for projects such as: • 2020 Gift Card Match programs • Caring Friends In-Home Care - new Ogallala location KCHDC Housing Incentive Growth Fund • VK Design - relocation to Ogallala

3151



E3 Energizing Entrepreurial Ecosystems

Keith County is one of six Nebraska communities selected to participate in this program. KCAD is helping KCFF coordinate the local cohort.



- Nebraska's Largest Reservoir and Park System
- Owned by Central Nebraska Public Power & Irrigation District
- Leased to Nebraska Game & Parks
- Economic Development Opportunities
- Lake Mac Advisory Committee
- Nebraska Strategies partnership
- New Legislation:
 - LB336
 - LB406



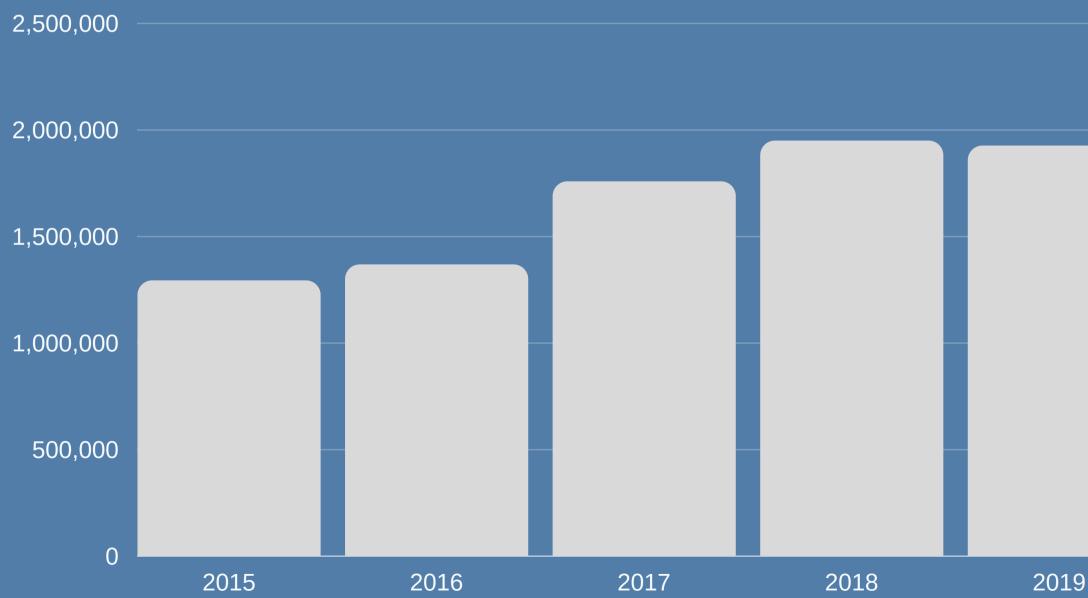
<u>LB 336</u>

- Nebraska Strategies advocated to increase the fee for non-resident vehicle permits for access to Nebraska State Parks and Recreational Areas like Lake McConaughy.
- The bill is estimated to bring Game and Parks an additional \$400,000-\$500,000 annually. Game and Parks has pledged to reinvest much of those funds in Lake McConaughy, given the number of non-resident permits sold in and around Keith County.

LB406 and the Statewide Tourism and Recreational Water Access and Resource Sustainability ("STAR WARS")Special Committee:

- Nebraska Strategies workedclosely with State Senators to pass LB406, which established a special legislative committee to study opportunities to develop water recreation in three parts of Nebraska, including Lake McConaughy.
- Nebraska Strategies has been active in the study, working with local interests and HDR to advocate for the development needs at Lake McConaughy. The special committee will be working with the Governor's office to propose appropriate millions of dollars in project funding in the coming weeks.

2015-2020* VISITOR COUNTS



A top tourist destination in Nebraska

Approximately 2 million annual visitors

2020*

COMMUNITY VISION PLANNING

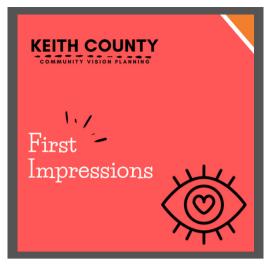


- 2020 sessions identified top priorities:
 - Early Childhood Development Housing Development • First Impressions
- Focus groups and committees
- Comprehensive and informed vision
- Communication Planning and Implementation • KCFF Big Give









FIRST IMPRESSIONS



GREEN SPACES

Imagining pocket parks, hanging baskets, and landscaping



MURAL DEVELOPMENT

Facilitating public mural art that can engage, challenge, and inspire the community







WAYFINDING

Enhancing navigation and promoting our area's distinctiveness

KCAD BIG GIVE DONORS

The following donors contributed to the inaugural Keith County Big Give. With matching funds from the Keith County Foundation Fund and the generosity of the following groups, KCAD raised over \$10,000 to kick start our First Impressions projects. A \$50,000 grant from KCFF will continue these community-wide efforts

\$1000+	\$500+	\$150
kcff keith county oundation fund decaded to the improvement and bedrafted to the improvement and Cattle LLC Cattle LLC Becky Plate	Mick & Davanne Moul Jessop & Caitlin Adams	Doug & Jean Barb Je Richard Gibson Andrew Krab Knuds Karen Knu Pete & Jonnie Susan Se Easton T Dr. Chris Anonym

0+

Haverman effres & Lisa Kraus & Shawna sen udsen e Peterson chilz futtle Wong mous

\$1-149

Michael & Pam Abbott Scott & Ellen Allen Loree Cain Pam & Bob Collins Eric Duhachek Linda Fuller Gene & Lore Holscher Amanda Hoover Gerard & Shari Kraus Arden Krugerud Gene & Barb Meismer *Anonymous*



EARLY CHILDHOOD DEVELOPMENT



UNITY PARK Accessible Splash Pad will be installed this summer thanks to local donations



C4K

A new coordinator position is conducting market research and supporting childcare providers and families



KATHLEEN LUTE PUBLIC LIBRARY New city library opened in 2020





of Keith County

DOLLY PARTON'S IMAGINATION LIBRARY

Now available in Keith County for all children under the age of five.





HOUSING DEVELOPMENT



A 2017 study revealed the over 700 homes needing repairs or rehabilitation.



need for over 250 new homes in Keith County by 2022, and



HOUSING DEVELOPMENT



WE DID IT! THANK YOU KEITH COUNTY!

Rural Workforce Housing Fund for Keith County: \$1,091,950

Local pledges: \$441,950 NIFA award: \$250,000 **RWHF award: \$400,000**





HOUSING DEVELOPMENT INCENTIVE TOOLKIT



RURAL WORKFORCE HOUSING FUND

Revolving \$1.1M for low interest loans and incentives for developers



HOUSING INCENTIVE **GROWTH FUND**

Grant incentives for housing developers - up to \$8,000 per workforce housing unit





COMMUNITY REDEVELOPMENT **AUTHORITY**

Tax-increment financing to support infrastructure costs



HOUSING DEVELOPMENT INCENTIVE TOOLKIT

HOUSING INCENTIVE **GROWTH FUND 9 CLOSED CONTRACTS** (2 IN PROGRESS)

\$717,680 VALUATION **INCREASE**

TECHNICAL ASSISTANCE FUNDING \$40,000 GRANT TO **INCREASE HOUSING** PROGRAM KNOWLEDGE AND FACILITATE HOUSING DEVELOPMENT



PARTNERSHIP WITH KCFF OVER \$225,000 **PROVIDED TO SUPPORT** HOUSING DEVELOPMENT

SINCE 2019 -**ONE IN PROGRESS** NOTABLE KEITH COUNTY

SUPPORT OF HOUSING **DEVELOPMENT WITH HIGF** & RWHF

PAXTON DEVELOPMENT



WEST 30TH STREET

FOUR NEW HOMES



HOUSING PROJECTS

FORECLOSURE = **NEW OWNERSHIP**

FREED PROPERTY



HOUSING PPELINE **2022 HOUSING PROJECTS RWHF PROGRAM TO WORK:** OGALLALA PROPERTY PURCHASED **PAXTON APPLICATION** OGALLALA APPLICATION

LARGE SCALE DEVELOPER RECRUITMENT

UPDATES TO HOUSING STUDY





STAY IN TOUCH!



lisa.kraus@kcad.org info@kcad.org mary.wilson@kcad.org

Office: (308) 284-6623 Cell: (308) 289-1077

10 North Spruce Street Suite C **P.O. Box 418 Ogallala, NE 69153**



f 7



THANK YOU!

